

QUALIFICATION REQUIREMENTS FOR THE BIDDERS FOR "Phase-II of PMU Pilot Project of Northern Region "

1.0 Qualification Criteria

Qualification of bidder will be based on meeting minimum pass /fail criteria specified below regarding the Bidder's technical experience and financial position as demonstrated by the Bidder's responses in the corresponding bid schedules. Technical experience and financial resources of any proposed sub-contractor shall not be taken in to account in determining the Bidder's compliance with the qualifying criteria

Employer may assess the capacity and capability of the bidder, to successfully execute the scope of work covered under the package within stipulated completion period. The assessment shall inter-alia include (i) document verification ; (ii) bidders work/manufacturing facilities visit ; (iii) manufacturing capacity, details of work executed, works in hand, anticipated future & balance capacity available for the present scope of work (iv) details of plant and machinery, manufacturing and testing facilities, manpower and financial resources ;(v) details of quality systems in place ; (vi) past experience and performance ; (viii) customer feedback ; (ix) Banker's feedback etc.

Employer reserves the right to waive minor deviations if they do not materially affect the capability of the bidder to perform the contract.

1.1 TECHNICAL EXPERIENCE

- The bidder must have supplied, installed, tested and commissioned at least Two (2) PMUs along with a PDC (Phasor data Concentrator) which must be in successful operation as on the originally schedule date of Bid opening (24-Feb-2012)

Alternate to (a) above

- The bidder must have supplied, installed, tested and commissioned at least one SCADA System for Power Transmission/Distribution network of at least ten sub stations which be in successful operation for at least two years as on date of Bid Opening. In addition to above the bidder shall offer PMUs manufactured by their parent company.

1.2 FINANCIAL POSITION

For the purpose of this particular bid, Bidders shall meet the following minimum criteria:

- Minimum Average Annual Turnover* (MAAT) for the best three years i.e 36 months out of last five financial years of the bidder should be Rs 6 Crores.

Note: * Annual total income as incorporated in the Profit & Loss account except non recovery income e.g. sale of fixed assets.

- Bidder shall have liquid Assets (L.A.) or / and evidence of access to or availability of credit facilities of not less than Rs.1 Crores.

In case bidder is a holding company, MAAT & LA referred to in clause 1.2 (a) & (b) above shall be of that of holding company only (i.e. excluding its subsidiary /group companies). In case Bidder is a subsidiary of holding company, MAAT & LA referred to in clause 1.2 (a) & (b) above shall be of that subsidiary company only (i.e. excluding its holding company).